



## Vilomix promotes Danish nutrition solution

Vilomix, with its 40 years of experience, provides nutrition solution for the Danish farming concept, which will help Vietnamese pig farmers reach an average standard of 30 pigs per sow per year.

"Vietnam pig farming still has room to grow. Vietnam's current average is 18 - 20 pigs per sow per year.

With our knowledge and experience, we are offering a complete solution from Denmark to help grow Vietnam's pig industry," Oleksandr Myakushko, Vilomix Vietnam LLC's Technical Manager told *Asian Feed Magazine*.

Vilomix will establish its first premix plant in the southern province of Long An. This will offer customised premixes to Vietnam and other Asean countries. Production will commence by the end of 2017.

With a population of nearly 95 million, the demand for tastier and higher quality meat is growing, and the government is trying to control the use of antibiotics and banned substances in pig farming.

"Denmark is the world leader in pig production. We have 1 million sows, which produce 31 million pigs. About 25% of our farmers are able to achieve 35, 36 pigs per sow per year," said Mr Myakushko.

"Of course we face challenges with the warm climate, high humidity, high level of raw material pollution due to improper storage and heavy dependence on import sources, which are negative to the performance of the pigs. But we are confident of providing the best nutrition solution for our breeds to reach their highest performance.

"We will have a Danish CEO and nutritionist at Vilomix Vietnam to ensure that the Danish feed solution and quality is implemented."

## Phosphea brings innovation in commodity market

At Vietstock 2016, Phosphea, formerly Timab Phosphates, launched Neophos, a unique and innovative feed phosphate, highly bioavailable to improve animal performance and health under hot climate conditions.

With over 40 years of experience in the feed phosphates market, Phosphea adopted a strategy of differentiation to become a key supplier in feed phosphates in Asia.

"Vietnam's livestock industry has made great strides in adopting a professional approach for a more sophisticated market. They are now looking for premium, original and reliable products. That's why we are here to make sure that we are their first choice," Phosphea Business Head, SEA and Pacific, Alexis Passama told *Asian Feed Magazine*.

Neophos' performance has been tested and endorsed by France's National Institute for Agriculture Research. It brings highly digestible and highly concentrated source of phosphorus that allows space saving in the feed formula. Chlorine free, it improves animal health as well as meat quality by balancing the



From left, Hélène Briand, Truong Ba Luong, Kieu Trang and a Phosphea customer.

electrolyte values in animal diets.

Balancing electrolyte and acid-base homeostasis are essential for sow and piglets, broilers and layers especially in warm and humid conditions.

It is said to improve feed intake of sows in early lactation, break the diarrhoea cycle in weaning piglets, and reduce the effects of respiratory alkalosis due to panting in hot weather.

"Our company places innovation and customer service as our highest values. We are close to our customers to understand their needs and help them improve their performance," Product Manager for the Asia Pacific, Hélène Briand, said.

Phosphea is expanding its reach in Vietnam with two Sales Managers covering both north and south Vietnam.



## Nutriad has firm presence in Vietnam

Erik Visser, CEO of Nutriad, was at Vietstock to promote the company and its products. The multinational feed additive company has been active in Vietnam for more than 50 years.